E-K

<회의 요약문>

경쟁 회사 제품 샘플의 평가를 통해 저희는 XT800의 실적이 좋다는 것을 알게 되었습니다. 짐의 조는 이 제품의 더한 성장을 위해 정확한 시장조사를 확보할 것이며 마케팅 전략을 만들어내기 위해 시장 XT800을 실험해볼 예정입니다. 이 마케팅 실험을 통해 짐은 6개월 이내로 다음과 같이 얻을 것입니다.

* 경쟁사와 사용인의 정확 및 상세한 정보 획득
* 판매 및 마케팅 전략 구성
* XT800의 가격 결정

K-E

We would like to meet you directly other than on a telephone or an e-mail to discuss more about the previous year’s project. As you see, our group needs to make an agreement RSIP and we are more likely to finish it when we meet directly.

We would like to thank you for your interest in purchasing our cement factory, which is one of the largest in the Ace Cement Company. The factory manufactures 200,000 ton in a year and has a capacity of enabling the demand of your construction corporation. We would be pleased to show the machines, production line, and the warehouse to you. If you would like a visit, please schedule it on Friday so that Mr. Wong, the factory manager, could show you around the factory. Mr. Wong is now constructing the new Beijing factory that we will operate for 5 years. Please let us hear your decision till this week.